

Terri Levine, Ph.D., MCC

EXTRAordinary Results For Business



Speaking Topics

Stop Managing, Start Coaching: Managing is dead. We've finally learned we can't manage people. Coaching has replaced management as it has lasting outcomes which have employees feeling happy in their work and companies creating corporate cultures which foster community. If your company is trying to manage, or noticing profits are down or productivity and morale are lax, then this is the presentation you must have. Based on Terri's best selling book, *Stop Managing, Start Coaching*, Terri will shift your company and leaders to the coaching philosophy that creates excellent results and has companies thriving around the world. Terri uses examples that inspire and motivate and will leave you with clear actions for greater success.

"...Stop Managing, Start Coaching meets today's employees -- and managers -- where they live every day, and helps them see ways to begin valuing each other and thereby improving the workplace..."

~Marcia Bench, Director, Career Coach Institute

"Terri Levine is riveting. She inspires and educates, informs and instructs, and every minute is a delight. She's the best speaker I've heard in a long, long time." ~ Dr. Joe Vitale, President, Hypnotic Marketing, Inc.

"As CEO of multiple companies (including two named to the INC 500 list of the fastest growing companies in America), I have hired many professional speakers for our company events. In addition, I have attended many top business seminars. I must say that your presentation was powerful, persuasive and provided valuable, actionable material that the audience could put to use immediately, in both their professional and personal lives. I find your warm, energetic style captivating." ~ Scott Hallman, CEO, Business Growth Dynamics, Inc.

Selling-Without-Selling: The days of selling like a used car sales person and wheeling and dealing and overcoming objections and asking questions and using trial closes and doing presentations are over. The public is smart and won't tolerate this kind of selling. To succeed, you must learn the new technology of selling. The coaching selling style is the only thing that works. This new way of selling will make a huge difference in the number of sales you close, the amount of money you make and the referrals you get and the repeat business you generate. Once you learn Terri's formula, you won't want to sell any other way and you won't believe you ever did. Terri's desire is to bring Selling-Without-Selling to every serious individual and company and give it to them so they can create their own sales success story, like this one:

"I've been using the tools... I love the system I use and it feels fun and easy for me. Since doing that, I easily attracted 4 new clients!...I'm loving how easy this can be!!!! What I know now is that this program really works." ~Linda Braasch

Biography

"I have known Terri Levine for 5 years and have had her speak at numerous conferences that the company has held. Terri is an extremely powerful speaker who presents concepts that help people expand on their horizons and become proactive in thinking and her facilitating "Out of the Box" results. After each one of Terri's presentations to our Sales Organization, we found a dramatic increase in Sales activity and a large increase in our clients order placement. This is a direct result of her wonderful ability to connect with the audience and conduct an interactive approach to growing people. This approach invigorates them to realize the possibilities that exist to achieve their personal as well as professional goals with a realistic time frame. It is my pleasure to recommend with no hesitation a person that has helped our organization grow and flourish."

~Steven H. Shedroff Sales Manager, GE

"...Your presentation motivated me to look at how I interact with others in my work environment and how I operate at home with my loved ones. The advice to stop managing and start coaching is just brilliant. I know all of my relationships will benefit from the important message that you shared and for that I am very grateful..." ~ Dave Boufford
Director of Operations, Business Growth Dynamics, Inc.



Terri Levine, The Guru of Coaching® is an expert in shifting organizations from management to coaching to achieve higher productivity and profits. After decades leading organizations as an employee, Terri tossed her job aside to become a coach because she was frustrated with management approaches and saw clearly a way to improve employee morale with a coaching approach.

Terri holds a PhD in Organizational Behavior and is a Master Certified Coach. She provides a unique approach to corporate learning and knows training alone doesn't work. She is armed with an arsenal of tools and resources never used in corporations before and have proven outcomes in organizations of all sizes world-wide. Terri is a riveting speaker and engaging coach who loves to work with businesses that know something is wrong and are ready to create more sales and revenue and a bring a coaching model to their corporate culture.

Her clients call her the "wisdom wizard". Terri has a strong background in Communications, Sales and Marketing and Operations. Her background as a corporate executive paired with her marketing expertise is extraordinary. She has compiled an impressive track record of growing million dollar businesses.

Dr. Levine provides on-site coaching/training, workshops, and telephone coaching. She is a masterful speaker who is dynamic and makes a great opening keynote speaker.

All of Terri's seminars are interactive and fun. Because participants learn best by doing and love to learn while having fun, the learning sticks!

Contact: To Request Terri Levine to speak at your event please visit: www.terrilevinespeaks.com/bookterri.html

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